**Essay Questions**

The following essay questions will provide the Admissions Committee with more information about you and your reasons for applying to the MBA program in the School of International Corporate Strategy at Hitotsubashi University Business School (Hitotsubashi ICS). These questions give you the opportunity to present yourself more fully to the committee and provide it with better insights into your candidacy.

Your essays must be typed in **12-point font**. Limit your responses to the maximum number of words designated for each question. Use standard, **double line spacing**. Your name should appear at the top of each separate sheet of paper. The number of the essay question should precede each essay.

1. Please describe yourself (who you are as a person), stressing the core values that guide your life, as well as your strengths and weaknesses. (Maximum 300 words)
2. What are your short-term and long-term goals? How can Hitotsubashi ICS help you achieve them? (Maximum 200 words)
3. The mission of Hitotsubashi ICS’s MBA program is to develop leaders who are capable of initiating, implementing and managing innovation and change. Describe a specific situation in which you identified the need for change and/or were involved in innovation or change in an organization. What was the outcome of the situation and what was your role in this outcome? What have you learned from the experience? (Maximum 300 words)
4. Describe a workplace conflict that you experienced recently. What happened? What did you do, and what was the result? What did you learn, and how did you change your behavior going forward? (Maximum 300 words)
5. What social impact(s) do you aspire to make after graduating from Hitotsubashi ICS? (Maximum 150 words)

\*Please do not delete this cover page.

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